



2nd **Edition** 

# Certificate Course on **Banking & Finance**

8 Weeks Hybrid Certificate Course



Certificate of Appreciation/Participation



Internship to Top Performers at JSA's Discretion

Starting 2<sup>nd</sup> December 2023

## 12 Partners from JSA



Aditi Sehgal

Megha Saraf

Pratish Kumar



Nand Gopal Anand



Utsav Johri



**Aashit** 

Shah

Anish Mashruwala



**Tirthankar** Datta



Anjana Potti



Bandhu

Abhishek Ray

Sumitava Basu

#### 1. Introduction to Banking Law

- Basic concepts:
  - Loans / debt / borrowing
  - Security
  - o Guarantee
  - o Event of default
  - Rights and remedies of lenders
- Applicable laws
- Different regulators
- Different type of lenders
- Different types of debt / borrowings

## **1.5** hours

#### 2. Anatomy of a Loan Agreement

- Introduction to financing transaction structure
- Overview of loan agreement
  - o Operational mechanics
  - Obligations
  - o Boilerplates
- Operational mechanics
  - Description of the facility
  - o Purpose
  - o Conditions of Drawdown
    - Conditions Precedents
    - Conditions Subsequent

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- Other Conditions
- o Repayment
- o Prepayment

- o Intertest
- Tax gross-up/deduction
- Indemnity
- Costs and expenses
- o Transfer of loans
- Key Obligations
  - Representation and Warranties
    - Overview and negotiation strategy
    - Discussions on key reps
  - Covenants
    - Overview and negotiation strategy
    - Discussions on key covenants
  - Event of Default
    - Overview and negotiation strategy
    - Discussions on key EODs
- Key boilerplates
  - Notices
  - Severability
  - Confidentiality
  - o Amendments and Waivers
  - Governing law and jurisdiction

## 1-1.5 hours

## 3. Security: Creation and Perfection Requirement

- Legal aspects of mortgage, hypothecation and pledge under the Indian laws
- Various types of mortgages under the Transfer of Property Act, 1882
- Pledge physical shares and demat shares
- Ranking of security exclusive, pari passu and sub servient
- Fixed security vs floating security
- Negative lien Is it a security?
- Requirements under security documents
- Stamp duty on security documents
- Registration and other perfection requirements for security under the Indian laws
- Impact of non-registration of security
- Release / discharge of security
- Issues in relation to creation of security in cross-border loan transactions (ECB + ODI and FDI pledge)

## 1.5 hours

## 4. External Commercial Borrowings

- Introduction to ECBs
- Forms of ECBs
- Key Parameters under ECB Framework
  - Recognised Lenders
  - Eligible Borrowers
  - o Pricing
  - Minimum Average Maturity Period
  - End Use Restrictions
  - Borrowing Limit
  - Hedging
- Security and Guarantees
- Key Filings
- Practical Considerations
  - o Transaction Structure
  - o Process of availing ECB
  - o Prepayment or refinancing
  - Change in certain terms of the ECB
  - ECB with green shoe option

## 1.5 hours

#### 5. Non-convertible Debentures

- Basic concepts: What is a debenture?
- Types of Investors
- Documents
- Differences between Listed and Unlisted NCDs
- Stamp Duty
- Issue and Allotment Process
- Corporate Authorisations
- Companies Act Requirements
- SEBI Regulations
- Ongoing Compliances for Listed NCDs
- Investment Conditions by FVCI/FPIs/AIFs

## 1.5 hours

#### 6. Project Finance

- Introduction to Project Finance –
   Distinction between Project and
   Project Financing
- Various types of Project Finance transactions

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- Unique features of Project Finance transactions and differences from other types of loans/ financings
- Various types of security package and collateral provided to secure a Project Financing loan
- Various consents and approvals to be obtained for a Project Financing transaction
- Typical financing and security documentation for a Project Financing transaction
- Case Study

## **1.5** hours

#### 7. Trade Finance

- Introduction to Trade Finance
- General Trade Finance
- Domestic and Cross Border
- Export Advance / APSAs
- Trade Credit: Buyer's Credit and Supplier's Credit
- Import Factoring and Export Factoring
- Supplier Chain Finance Programs
- Transaction Structures and Case Studies

## 1.5 hours

#### 8. Securitisation

- Introduction Definition, purpose, advantages, and benefits
- Legal Framework SARFAESI,
   RBI Guidelines, SEBI
   Framework and Companies Act
- Main Players Originator, SPV,
   Investor and Trustee
- Types of Assets Standard (ABS and MBS) NPA and other assets
- Key Steps Asset Pooling,
   Creation of Vehicle, Transfer of
   Assets, Issuance of PTCs,
   Servicing and Collection of Cash
   Flows, Reporting
- Regulatory Aspects
- Case Studies

## 1.5 hours

#### 9. Real Estate Finance

- Real Estate Nature and Considerations
- Residential
- Commercial
- Mixed Use
- Warehousing and Logistics

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- Refresher on Legal Concepts of Lending
- Debt Obligations
- Repayment and Prepayment
- Interest
- Mortgage, Hypothecation, and Pledge
- Guarantee and other
   Contractual Comfort
- Regulatory Aspects
- Limits and Permissions
- End Use
- Cash Flows
- RERA
- Typical Funding and Security Structures
- Structured Funding to the Real Estate Sector
- Insolvency and Enforcement the law and practice

### 1.5 hours

#### **About the Course**

SimuLegum is extremely delighted to announce the flagship Certificate Course on Banking & Finance in collaboration with JSA. The course will be conducted from 2nd December 2023.

The participants would have the opportunity to gain practical exposure and a comprehensive understanding of Banking and Finance Laws. This course is designed to prepare you for the professional world by providing the necessary practical skills required to succeed.

The course would be conducted by the following Partners at JSA:

- 1. Mr. Aashit Shah
- 2. Mr. Anish Mashruwala
- 3. Mr. Tirthankar Datta
- 4. Mr. Utsav Johri
- 5. Mr. Nand Goyal Anand
- 6. Mr. Pratish Kumar
- 7. Ms. Anjana Potti
- 8. Ms. Megha Saraf
- 9. Mr. Utkarsh Bandhu
- 10. Ms. Aditi Sehgal
- 11. Mr. Abhishek Ray
- 12. Mr. Sumitava Basu

#### **PERKS**:

- 1. Internships to Top Performers at JSA's discretion.
- 2. Networking opportunity with the speakers and mentors.
- 3. Certificate of Appreciation/Participation.
- 4. Hybrid sessions.
- 5. Lifetime access to recordings.
- 6. Sessions by 12 Partners from JSA.

#### Continued...

- 1. This course will combine both LIVE and PRE-RECORDED sessions: 5 live sessions and 4 pre-recorded sessions.
- 2. There will be a separate DOUBTS session if need be.
- 3. An ASSESSMENT will be conducted after all the sessions are completed.

  The Top 5 scorers in the assessment would be RECOMMENDED for an internship with JSA.
- 4. The FINAL DISCRETION on the allotment/purview/eligibility of internships lies with JSA
- 5. All registered participants will receive a Certificate of Participation.
- 6. Participants who complete the assessment will also receive a Certificate of Appreciation, with the percentage scored.
- 7. The Assessment would consist of Objective Questions based entirely on the sessions.
- 8. The course would follow the Terms & Conditions as laid down on simulegum.com.